THE CARPENTRIES
2023 FINANCIAL STATEMENT
The Carpentries
Statement of Profit and Loss
January - December 2023

<table>
<thead>
<tr>
<th>Description</th>
<th>Actual</th>
<th>Year 2023 - Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
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<tr>
<td>4105 - Earned Income - Memberships</td>
<td>1,048,192.92</td>
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<tr>
<td>4110 - Earned Income - Fee For Service</td>
<td>(200,297.08)</td>
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<tr>
<td>4200 - Contributed Income - Foundations</td>
<td>232,955.85</td>
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<tr>
<td>4205 - Contributed Income - Corporations</td>
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<tr>
<td>4215 - Contributed Income - Individual Donations</td>
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<td>4235 - Contributed Income - Memberships</td>
<td>39,700.00</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>1,133,375.94</td>
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<td><strong>Expenses</strong></td>
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<tr>
<td><strong>Staff Salaries and Benefits</strong></td>
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<tr>
<td>6000 - Salaries</td>
<td>1,040,102.35</td>
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<tr>
<td>6001 - PEO - Salaries</td>
<td>432,922.46</td>
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<tr>
<td>6005 - Vacation</td>
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<tr>
<td>6006 - PEO - Vacation</td>
<td>8,738.95</td>
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<tr>
<td>6010 - Payroll Taxes</td>
<td>82,228.58</td>
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<tr>
<td>6011 - PEO - Payroll Taxes</td>
<td>8,061.53</td>
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<tr>
<td>6025 - Workers Compensation Insurance</td>
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<td>6026 - PEO - Workers Compensation Insurance</td>
<td>674.97</td>
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<tr>
<td>6030 - Medical, Life &amp; Disability Benefits Insurance</td>
<td>147,735.24</td>
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<td>6031 - PEO - Medical, Life &amp; Disability Benefits Insurance</td>
<td>37,885.55</td>
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<tr>
<td>6040 - Benefits-Pension Plan 401K Match</td>
<td>40,165.83</td>
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<td>6041 - PEO - Benefits-Pension Plan</td>
<td>19,302.28</td>
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<tr>
<td><strong>Total Staff Salaries and Benefits</strong></td>
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<tr>
<td><strong>Other Professional Fees</strong></td>
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<tr>
<td>6110 - Consultants-General</td>
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<td>6115 - Consultants - Technical</td>
<td>11,635.00</td>
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<td>6120 - Consultants - Program</td>
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<td>6130 - Consultants - Communications</td>
<td>1,420.00</td>
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<td>6145 - Consultants - Facilitator</td>
<td>4,760.00</td>
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<td>6150 - Legal Fees</td>
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<td><strong>Total Other Professional Fees</strong></td>
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<tr>
<td><strong>Occupancy</strong></td>
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<td>6210 - Telephone - Internet Service</td>
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<td><strong>Total Occupancy</strong></td>
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<tr>
<td><strong>General and Administrative</strong></td>
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<td>6300 - Fees/Licenses/Registrations/Misc. Taxes</td>
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<td>6301 - Bank Fees</td>
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<td>6302 - Dues &amp; Subscriptions</td>
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<td>6305 - Online Donation Fees</td>
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<td>6330 - Equipment &amp; Software</td>
<td>8,783.40</td>
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<td>6335 - Office/Computer Supplies</td>
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<td>6506 - PEO - Payroll Processing Expense</td>
<td>108,101.77</td>
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<td>6640 - Transportation</td>
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<td>Account</td>
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<tr>
<td>6710 - Depreciation-Office Equipment</td>
<td>1,171.04</td>
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<td>8000 - CI Fiscal Sponsorship Fee</td>
<td>107,840.74</td>
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<td><strong>Total General and Administrative</strong></td>
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<td><strong>Program</strong></td>
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<td>6405 - Program Supplies</td>
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<td><strong>Total Program</strong></td>
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<tr>
<td><strong>Meetings and Travel</strong></td>
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<td>6525 - Staff Meetings</td>
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<td>6530 - Board/Advisory Committee Meetings</td>
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<td>6535 - Staff Development/Training</td>
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<tr>
<td>6600 - Travel - Meals</td>
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<td>6605 - Travel - Ground Transportation</td>
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<td>6620 - Travel - Airfare</td>
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<td>6625 - Travel - Hotel</td>
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<td>6630 - Meeting/Conference Registration Fees</td>
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<td>6690 - Travel - Miscellaneous</td>
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<tr>
<td><strong>Total Meetings and Travel</strong></td>
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<td><strong>Marketing and Communication</strong></td>
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<td>6410 - Translation Services</td>
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<td>6905 - Marketing/Advertising</td>
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<td>6910 - Web Hosting &amp; Maintenance</td>
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<tr>
<td><strong>Total Marketing and Communication</strong></td>
<td><strong>13,291.24</strong></td>
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<tr>
<td><strong>Miscellaneous</strong></td>
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<tr>
<td>7015 - Other/Miscellaneous</td>
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<tr>
<td><strong>Total Miscellaneous</strong></td>
<td><strong>(140.02)</strong></td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>2,241,658.67</strong></td>
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<tr>
<td>6363 - Summary Net Income (Loss)</td>
<td><strong>(1,108,282.73)</strong></td>
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